

25X1

Next 3 Page(s) In Document Exempt

*BEST COPY*  
*Available*

Next 35 Page(s) In Document Exempt

SECRET

25X1

25X1

25X1

25X1  
25X1  
25X1

German Democratic Republic

25X1

25X1

EXHIBITS OF GDR TOYS AT THE NUREMBERG TOY FAIR AND AT THE BERLIN SAMPLE FAIR

[redacted] the results were extremely poor. The DHG West-Ost (German Company for West-East Trade), acting as the GDR agent, exhibited the GDR wares. This company had to battle with the Fair authorities for the right to open its exhibit -- they accomplished that end after losing the most important Fair ~~days~~ days, which were taken up in negotiations with the authorities -- and for the right to remain open. All kinds of obstacles seem to have been placed in the way of the DHG West-Ost. [redacted] the DHG West-Ost has been discredited as a GDR agent by West German newspapers.

25X1

25X1

25X1

Participation in future West German Fairs would appear to be inadvisable because of the changed ~~atmosphere~~ attitude toward the GDR, particularly toward the DHG and the DIA. Foreigners should be induced to come to GDR Fairs by liberal issuance of visas. [redacted] the DHG representatives were not properly instructed by their management: they were more interested in business success than in the ~~fact~~ fact that the GDR was represented at that Fair. [redacted]

25X1

25X1

25X1

25X1

25X1

25X1

25X1

25X1

25X1

25X1

25X1

25X1

SECRET